

## General Manager's Report to Members

21 February 2008

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### Meetings

The registration for the Taiwan meeting has exceeded my initial hope of 40 – with 53 people registered to attend, including 27 speakers as at 21/2/08. I am delighted that we have also attracted attendance from two European ccTLDs - .se and .uk.

I am also delighted with the positive response for sponsorship of the Taiwan meeting from Afilias, Neustar and TWNIC and for our special 10<sup>th</sup> Anniversary Dinner from .hk, .jp, .kr, .tw, and VeriSign. (We've also already received expression of interest in sponsoring aspects of the KL Meeting – which is already being significantly supported by MYNIC.)

(In terms of the KL Meeting – Please make your hotel bookings very early as rooms are filling fast).

### Research

We have started our research this year with a short survey on EPP that we've done in conjunction with CENTR. We are keen to hear of other topics that members would like to know about. We are also interested in hearing what in-depth research members would like addressed during the year. We currently have a Customer Satisfaction survey on the work plan but are keen to hear of others.

### Membership

Membership renewals have been quite good, with several members raising their membership band and their associated contribution. As some of the smaller ccTLDs in the region find even APTLD's lowest membership fee of \$150 challenging, a policy paper on Fee Waivers is to be discussed by the Board.

Associate Membership has also been strong with growing interest expressed by global and regional organisations who are interested in the work that APTLD does. We also had interest in joining expressed from ccTLDs outside our region – a sign that APTLD is providing strong services to the community.

We currently have 26 Ordinary Members and 4 Associate members who have paid for 2008. Another 6 smaller Ordinary members and 3 Associate members are being followed.

#### Ordinary Members

.au	.cc	.cn	.cx	.fj	.hk	.ir	.jp	.kr
.lk	.mn	.mo	.my	.np	.nu	.nz	.ph	.sa
.sb	.sg	.th	.tj	.tv	.tw	.ws	.um	

Associate Members  
Web Commerce Communications Limited  
Afilias Global Registry Services  
AusRegistry International  
Community DNS

### International & Regional Organisations

We have already started to engage with International and Regional Organisations – starting with the Pacific Forum. The goal is to introduce APTLD to inter-governmental organisations before they need to know about us. This will be a significant focus during the 2<sup>nd</sup> quarter of the year.

## Other Regional Organisations

Relationships with CENTR are particular strong, with each of us building on the work that the other is doing. LACTLD and AfTLD have extended invitations to participate in their meetings – which we'll try to pursue.

## Engagement with ICANN

APTLD has observer status in the ccNSO Council and has used the opportunity to push the cause of IDNs. We also participated in the ccNSO Council workshop and some of the issues that they face, including a programmed approach to responding to ICANN consultation requests, will be integrated into the APTLD schedule.

We wrote to our members who were not members of the ccNSO suggesting that they investigate what the ccNSO offers – and we expect the ccNSO to do likewise. (A fair percentage of recent ccNSO members came for the AP region)

## Training

APTLD is actively working with ICANN and APNIC to establish a training program on dealing with DDOS Attacks. The program will include a management training workshop and a technical training workshop – with ICANN agreeing to fund the development of the training material and at least the first round of training.

We are also moving forward with two training programs for the KL meeting – ccTLD marketing and ccTLD Policy Development.

## Consulting

APTLD is working on developing a booklet of services that members (particularly Associate members) can offer ccTLDs. This is in response to regular requests from members and potential members for help in identifying who can provide what services.

## Administration

The election attracted 50% more candidates than positions and it was conducted well – with the two independent scrutineers coming up with the same result.

Between now and the meeting in KL we'll be looking at the Constitution and By-laws to help make the operation of the much larger APTLD work better.

We'll also be putting Board Meeting Minutes and agendas onto the Web Site.

## Financials

APTLD Financials look in reasonable shape at the end of January – though significant expenses associated with the ICANN Delhi Meeting and the APTLD Taiwan meeting will appear in February and March. There were also a few rather large membership payments that arrived on the 1<sup>st</sup> of February.

### Asia Pacific Top Level Domains Association Statement of Financial Performance – 31 January 2008

	YTD	Budget
<b>Income</b>		
1 Membership - Ordinary	89,399.67	121,450
2 Membership - Associate	5,144.91	10,000
3 Sponsorship	3,980.00	5,000
4 Interest	223.34	2,000
5 Consulting	-	5,000
6 Meeting Attendance Fees	-	2,000

		Total Income	98,747.92	145,450
<b>Expenditure</b>				
<i>Meetings</i>				
11	Taipei	-		5,000
12	Kuala Lumpur	-		-
13	India	-		5,000
14	Cook Islands	-		1,000
15	Middle East	-		3,000
	<i>Sub-total - Meetings</i>	-		<i>14,000</i>
<i>Training</i>				
21	Non-Technical Training	-		2,000
22	Marketing for ccTLDs	-		2,000
23	Policy Development	-		2,000
24	Registrar, Reseller & Registrant Contracts	-		2,000
25	Support for Technical Training	-		2,000
26	Other	-		2,000
	<i>Sub-total-Training</i>	-		<i>12,000</i>
	<b>Total - Skills Dev't and Info Sharing</b>	-		<b>26,000</b>
<i>Research</i>				
31	Research Project 1	-		5,000
32	Research Project 2	-		5,000
	<b>Total-Research</b>	-		<b>10,000</b>
<i>Organisational Support</i>				
41	Sponsorship	891.54		7,500
51	Engagement with International Organisation	-		4,000
61	Other	26.51		5,000
71	Travel	-		49,000
81	Secretariat	-		8,000
91	GM Salary	-		75,000
92	GM Admin	-		8,000
	<b>Total Organisational Support</b>	<b>918.05</b>		<b>156,500</b>
<b>Total Expenditure</b>			<b>918.05</b>	<b>192,500</b>
<b>OPERATING SURPLUS / (DEFICIT)</b>			<b>97,829.87</b>	<b>- 47,050</b>

## Statement of Financial Position

As at 31 January 2008

Opening Balance at 31 Dec 07	113,182.29
YTD Operating Surplus / (Deficit)	97,829.87
<b>Current Balance (Cash)</b>	<b>211,012.16</b>